

SALISBURY[®]

HOME COLLECTION

EFFECTIVE DATE: July 1, 2011

OPENING ORDERS AND REORDERS

An opening account with Salisbury Home Collection is a minimum order of \$500.00. Reorders of less than \$100.00 retail value are subject to a \$5.00 processing fee. Orders are subject to acceptance at our factory. Returned orders are subject to up to a 25% restocking fee. Please specify firm in-hand dates, if required. **Prices are subject to change without notice.**

WEBSITES

Salisbury products can **not** be sold on any website without prior written authorization. Products must be sold at a minimum of suggested retail prices.

DELIVERY

We take pride in our rapid delivery services; however, please allow adequate time for your order to be processed. Our sales personnel will quote firm delivery dates upon acceptance of your order. Orders without engraving are normally shipped within 72 hours. Shipping offered by UPS, F.O.B. Easton, Maryland. Back orders under \$25.00 will be cancelled. There is a \$5.00 charge per address for drop shipments.

TERMS

Net 30 days upon credit approval with signed credit application. New accounts must supply a bank reference, four trade references, and a copy of your sales tax certificate. A minimum 50% deposit is required for all custom orders. A 5% overrun and underrun allowance is policy for all custom projects. A rush charge may apply for expedited orders. Invoices not paid within 30 days are subject to a 1.5% finance charge. Orders will not be processed for past due accounts. There is a \$25.00 charge for NSF checks.

WARRANTY

Damages incurred in shipping must be reported within five days to your carrier. Shortages and defects must be reported to us within seven days from receipt of delivery. Contact our sales department to obtain a return authorization number.

LETTERING, ENGRAVING, AND CUSTOMIZING

Most items can be personalized to your specification. Typical cost is \$.60 per letter, \$6.50 minimum (retail) per item (10 characters). **Engraved orders must be sent via Fax, Email or U.S. Mail.**

CARE FOR YOUR SALISBURY HOME PRODUCT

Hand wash in warm soapy water and towel dry – never wash in the dishwasher. To prevent discoloration, do not store food on this product. Do not leave in water or any other liquid for a long period of time. This product cannot be used in the microwave. Polish with a good pewter or silver polish. To remove scratches, use a high quality silver polishing cloth. Aluminum products can be used in both the freezer and residential oven.



Member of the American Pewter Guild, Ltd.

SUGGESTED RETAIL PRICE LIST

Voyages

		SUG RET.	MSRP
page 4			
18018	Voyages/Compass Cheese Board	\$48.00	\$52.00
18011	Voyages Wine Coaster 7 x 2 in	\$46.00	\$50.00
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18012	Voyages Med Oval Tray 14.5 x 10 in	\$94.00	\$101.00
18013	Voyages Candy Dish 6 x 1-3/8 in	\$46.00	\$49.00
18010	Voyages Rnd Tray 14.5 in	\$96.00	\$103.00
CVCSP-D	Voyages/Compass Salt & Pepper on Dock	\$62.00	\$67.00
CVCSP	Voyages/Compass Salt & Pepper w/o Dock	\$30.50	\$33.00
18019	Voyages/Compass Napkin Holder	\$65.00	\$70.00

Masthead

		SUG RET.	MSRP
page 6			
12010	Masthead Tray 15 in Dia	\$96.00	\$103.00
12019	Masthead Napkin Holder	\$65.00	\$70.00
12011	Masthead Bowl 14.5 in Dia	\$112.00	\$120.00
12013	Masthead Wine Coaster 7 in Dia x 2 in	\$46.00	\$49.00
12014	Masthead Med Rect Tray 15 in x 10 in	\$100.00	\$108.00
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12015	Masthead Med Oval Tray 14.5 x 10 in	\$94.00	\$101.00
12018	Masthead Cheese Board 15 x 10 in	\$48.00	\$52.00

Latitudes

		SUG RET.	MSRP
page 8			
13010	Latitudes Lg Chesapeake Bay Tray 20 x 15 in	\$140.00	\$150.00
13011	Latitudes Med Ches. Bay Tray 14 x 10.75 in	\$100.00	\$108.00
13030	Latitudes Lg Outer Banks Tray 20 x 15 in	\$140.00	\$150.00
13020	Latitudes Lg Charleston Tray 20 x 15 in	\$140.00	\$150.00
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13040	Latitudes Lg Oval Heron Tray 19 x 12.5 in	\$112.00	\$120.00
13041	Latitudes Med Oval Heron Tray 14 x 10 in	\$94.00	\$101.00
13018	Heron Cheese Board 15 x 10 in	\$48.00	\$52.00
13019	Heron Napkin Holder	\$65.00	\$70.00
CGBHSP-D	Heron Salt & Pepper Shaker with Dock	\$62.00	\$67.00
CGBHSP	Heron Salt & Pepper Shaker w/o Dock	\$30.50	\$33.00

Tides

		SUG RET.	MSRP
page 10			
14018	Tides/Shell Cheese Board 10 x 15 in	\$48.00	\$52.00
14020	Large Shell-Shaped Bowl 10 x 11 in	\$82.00	\$88.00
14010	Shell Bowl 14.5 in	\$116.00	\$125.00
15019	Crab Napkin Holder	\$65.00	\$70.00
15018	Atlantic Crab Cheese Board	\$48.00	\$52.00
15010	Crab Tray 14 in	\$100.00	\$108.00
CRNSP-D	Crab Salt & Pepper on Dock	\$62.00	\$67.00
CRNSP	Crab Salt & Pepper w/o Dock	\$30.50	\$33.00
page 11			
16010	Ocean 3 Div Fish Tray 19 x 6.5 in	\$92.00	\$99.00
14011	Shell Tray 15 in Dia	\$96.00	\$103.00
14019	Shell Napkin Holder	\$65.00	\$70.00

Petals

		SUG RET.	MSRP
page 12			
11020	Petal Shaped Bowl 12 in Dia x 4 in	\$112.00	\$120.00
11018	Petals Cheese Board 10 x 15 in	\$48.00	\$52.00
11019	Petals Napkin Holder	\$65.00	\$70.00
11013	Petals Tray 12 in Dia x 2 in	\$84.00	\$90.00
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11010	Petals Tray 16 x 2 in	\$110.00	\$118.00
11014	Petals Wine Coaster 8 in Dia x 2 in	\$46.00	\$49.00
11012	Petals Bowl 12 in Dia x 3.5 in	\$90.00	\$97.00
11030	Petals Oval Tray 19 x 13.5 in	\$144.00	\$155.00
11031	Petals Salad Spoon/Fork 12 x 3 in	\$46.00	\$49.00

Classic

		SUG RET.	MSRP
page 14			
17020	Large Plain Bowl 17.25 in Dia	\$170.00	\$183.00
17011	Large Oblong Snack Tray 24 x 3.25 in	\$82.00	\$88.00
17012	Small Oblong Snack Tray 12.5 x 3.25 in	\$48.00	\$52.00
17010	Plain Dip Bowl 6.25 in Dia	\$30.00	\$32.00
11010	Petals Tray 16 in Dia x 2 in	\$110.00	\$118.00
17013	Glass Dip Bowl 6.25 in	\$7.00	\$7.50
11010	Petals Tray 16 in Dia x 2 in	\$110.00	\$118.00
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17030	XL Plain Bowl with Lines 24 x 17.5 in	\$186.00	\$199.00

Misc

10019	Pewter weights for Napkin Holders - each	\$19.00	\$20.50
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